WPTV

Contract / Revision

Flight Dates 10/30/12-11/05/12

Order Sep 00:20:00

Product Estimate # 1274

American Crossroads Alt Order #

Billing Type Cash Original Date / Revision Agency Com 15%

10/24/12 10/25/12 Order Type **GENERAL Billing Contact** Billing Cycle EOM/EOC

Advertiser American Crossroads 66 Canal Center Plaza - Suite 555 Billing Calendar BROADCAST

Alexandria, VA 22314-1576 Demographic A25-54

Agency Crossroads Media POL POL

Rev Codes ISS **Buying Contact**

Sales Office EWSDC Product Codes PL Sales Region NAT Priority P-2

66 Canal Center Plaza - Suite 555 Advertiser Ref Agency Ref Alexandria, VA 22314-1576

Primary Account Executive

Marta Salazar-Perren

Account Executive Order% Start Date **End Date**

315768

Marta Salazar-Perren 100%

Order Share %	Market Value	
Competing Station	n % of Order	Amount
CABLE	%	
UNKWN	100%	
WFGC	%	
WFLX	%	
WPBF	%	
WPEC	%	
WPPB	%	
WPXP	%	
WTCE	%	
WTCN	%	
WTVX	%	
WXEL	%	

Order Totals Billing Plan

Month # of Spots Net Amount Gross Amount Rating Start Date End Date # Spots Net Amount Gross Amount \$75,905.00 November 2012 51 \$89,300.00 0.00 10/29/12 11/05/12 51 \$75,905.00 \$89,300.00 0.00 Totals 51 \$75,905.00 \$89,300.00

										I ota	als
Ln Ch	Start	End	Inventory Code	Break	Start/End 7	Time Days	Len Spo	ots Rate	Pri Rtg Type	Spots	Amount
N 1 WPTV	10/30/12	11/05/12	M-F 5-6a M-F 5-6a	СМ	5-6a	11-1	:30	3 \$750.00	P-2 0.00 NM	3	\$2,250.00
		End Date	Weekdays	Spots/Week	Rate	Rating					
Week: 10/3	30/12	11/05/12	11-1	3	\$750.00	0.00					
N 2 WPTV	10/31/12	11/02/12	M-F 7-9a M-F 7-9a	СМ	7-9a	1- 1	:30	2 \$4,500.00	P-2 0.00 NM	2	\$9,000.00
Star	rt Date	End Date	Weekdays	Spots/Week	Rate	Rating					
Week: 10/3	30/12	11/05/12	1-1		\$4,500.00	0.00					
N 3 WPTV	10/30/12	11/05/12	M-F 10-11a M-F 10-11a	CM	10-11a	11-1	:30	3 \$2,000.00	P-2 0.00 NM	3	\$6,000.00





Contract / Revision 315768 Flight Dates 10/30/12-11/05/12 Hiatus Dates

<u>Original Date / Revision</u> 10/24/12/ 10/25/12 <u>Order Sep</u> 00:20:00

Advertiser American Crossroads Product American Crossroads Estimate # 1274

								Tot	als
Ln Ch Start End	Inventory Code	Break	Start/End Ti	me Days	Len Spo	ts Rate Pri	Rtg Type	Spots	Amount
N 3 WPTV 10/30/12 11/05/	2 M-F 10-11a M-F 10-11a	СМ	10-11a	11-1	:30	3 \$2,000.00 P-2	0.00 NM	3	\$6,000.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 3	Rate \$2,000.00	Rating 0.00					
N 4 WPTV 10/31/12 11/02/	2 M-F 11-12n M-F 11-12n	СМ	11a-12p	1- 1	:30	2 \$450.00 P-2	0.00 NM	2	\$900.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 2	<u>Rate</u> \$450.00	Rating 0.00					
N 5 WPTV 10/30/12 11/05/	2 M-F 12p NEWS M-F 12n-1p	СМ	12-1p	11111	:30	5 \$650.00 P-2	0.00 NM	5	\$3,250.00
Start Date End Date Week: 10/30/12 11/05/12	<u>Weekdays</u>	Spots/Week 5	<u>Rate</u> \$650.00	Rating 0.00					
N 6 WPTV 10/30/12 11/05/	2 M-F 1-2p M-F 1-2p	СМ	1-2p	11111	:30	5 \$450.00 P-2	0.00 NM	5	\$2,250.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 5	<u>Rate</u> \$450.00	Rating 0.00					
N 7 WPTV 10/30/12 11/05/	2 M-F 2-3p M-F 2-3p	СМ	2-3p	11-1	:30	3 \$350.00 P-2	0.00 NM	3	\$1,050.00
Start Date End Date Week: 10/30/12 11/05/12	<u>Weekdays</u>	Spots/Week	<u>Rate</u> \$350.00	Rating 0.00					
N 8 WPTV 10/31/12 11/02/		CM	3-4p	1- 1	:30	2 \$500.00 P-2	0.00 NM	2	\$1,000.00
<u>Start Date</u> <u>End Date</u> Week: 10/30/12 11/05/12	<u>Weekdays</u>	Spots/Week 2	Rate \$500.00	Rating 0.00					
N 9 WPTV 10/30/12 11/05/		СМ	4-5p	11-1	:30	3 \$850.00 P-2	0.00 NM	3	\$2,550.00
<u>Start Date</u> <u>End Date</u> Week: 10/30/12 11/05/12	<u>Weekdays</u>	Spots/Week	<u>Rate</u> \$850.00	Rating 0.00					
N10 WPTV 10/31/12 11/02/		СМ	5-530p	1- 1	:30	2 \$3,000.00 P-2	0.00 NM	2	\$6,000.00
Start Date End Date Week: 10/30/12 11/05/12	<u>Weekdays</u>	Spots/Week	Rate \$3,000.00	Rating 0.00					
N11 WPTV 10/30/12 11/05/		СМ	530-6p	11-1	:30	3 \$3,000.00 P-2	0.00 NM	3	\$9,000.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 3	Rate \$3,000.00	Rating 0.00					
N12 WPTV 10/31/12 11/02/	2 M-F 6-630p M-F 6-630p	СМ	6-630p	1-1	:30	2 \$5,000.00 P-2	0.00 NM	2	\$10,000.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 2	Rate \$5,000.00	Rating 0.00					
N13 WPTV 10/30/12 11/05/	2 M-F 1135p-1235 M-F 1135p-1235	a CM	1135p-1235a	11-1	:30	3 \$1,250.00 P-2	0.00 NM	3	\$3,750.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 3	Rate \$1,250.00	Rating 0.00					
N14 WPTV 10/31/12 11/02/	2 M-F 1235-135a M-F 1235-135a	CM	1235-0135a	1 - 1	:30	2 \$300.00 P-2	0.00 NM	2	\$600.00
Start Date End Date Week: 10/30/12 11/05/12		Spots/Week 2	Rate \$300.00	Rating 0.00					
N15 WPTV 11/02/12 11/02/	2 Friday Prime C Dateline	CM	10-11p	F	:30	1 \$3,500.00 P-2	0.00 NM	1	\$3,500.00
Start Date End Dat	<u>Weekdays</u>	Spots/Week	Rate	Rating					

Print Date: 10/25/12

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Flight Dates 10/30/12-11/05/12 Contract / Revision 315768 **Hiatus Dates**

Original Date / Revision 10/24/12 / 10/25/12 Order Sep 00:20:00

Advertiser American Crossroads **Product American Crossroads** Estimate # 1274

									Tota	als
Ln Ch Start	t End	Inventory Code	Break	Start/End Ti	<u>-</u>	Len Spo		Rtg Type	Spots	Amount
N15 WPTV 11/02	/12 11/02/12	Friday Prime C Dateline	СМ	10-11p	F	:30	1 \$3,500.00 P-2	0.00 NM	1	\$3,500.00
Start Date	End Date	<u>Weekdays</u> F	Spots/Week	Rate	Rating					
Week: 10/30/12 N16 WPTV 11/03/	11/05/12		CM	\$3,500.00 7-8a	0.00 S-	.20	1 \$1 200 00 D 2	0.00 NM	4	¢4 200 00
N 16 WPTV 11/03/	/12 11/03/12	Sa 7-8a Sa 7-8a				:30	1 \$1,200.00 P-2	U.UU NIVI	1	\$1,200.00
Start Date Week: 10/30/12	End Date 11/05/12	<u>Weekdays</u> S-	Spots/Week 1	Rate \$1,200.00	Rating 0.00					
N17 WPTV 11/03	/12 11/03/12	Sa 8-10a Sa 8-10a	СМ	8-10a	S-	:30	1 \$2,500.00 P-2	0.00 NM	1	\$2,500.00
Start Date Week: 10/30/12	End Date 11/05/12	Weekdays S-	Spots/Week 1	Rate \$2,500.00	Rating 0.00					
N18 WPTV 11/03	/12 11/03/12	Sa 6p Sa 6p	СМ	6-630p	S-	:30	1 \$2,000.00 P-2	0.00 NM	1	\$2,000.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			l		
Week: 10/30/12	11/05/12	S-		\$2,000.00	0.00					
Spot Ch Date R	<u> </u>	escription 2.60	<u>Star</u> 6-63	t/End Time	_	<u>′eekdays</u> Sa		Rtg Type 0.00 NM		
See MG 1		а ор	0-03	ωр		Sa	.30 (φ2,000.00)	0.00 14141		
2 NPTV 10/30/		a 7p News	7-73	0pm		Sa	:30 \$2,000.00	0.00 NM		
MG for 18.	.1 11/03									
N19 WPTV 11/03	/12 11/03/12	Sa 1130p-1a Sa 1130p-1a	CM	1130p-1a	S-	:30	1 \$1,500.00 P-2	0.00 NM	1	\$1,500.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			ļ		
Week: 10/30/12	11/05/12	S-		¥ 1,000.00	0.00					
N20 WPTV 11/04	/12 11/04/12	Su 7-8a Su 7-8a	СМ	7-8a	S	:30	1 \$1,500.00 P-2	0.00 NM	1	\$1,500.00
Start Date	End Date	Weekdays C	Spots/Week	Rate	Rating					
Week: 10/30/12 N21 WPTV 11/04	11/05/12	Su 8-9a	1	\$1,500.00 8-9a	0.00	:30	1 \$4,500.00 P-2	0.00 NIM	1	¢4 500 00
		Su 8-9a				.30	1 \$4,500.00 F-2	U.UU INIVI	'	\$4,500.00
Start Date Week: 10/30/12	End Date 11/05/12	<u>Weekdays</u> S	Spots/Week 1	Rate \$4,500.00	Rating 0.00					
N22 WPTV 11/04	/12 11/04/12	Su 9-10a Su 9-10a	СМ	9-10a	S	:30	1 \$7,500.00 P-2	0.00 NM	1	\$7,500.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating					
Week: 10/30/12	11/05/12	S		\$7,500.00	0.00			0.00.104		
N23 WPTV 11/04	/12 11/04/12	Su 6p	СМ	6-630p	S	:30	1 \$2,000.00 P-2	0.00 NM	1	\$2,000.00
Start Date Week: 10/30/12	End Date 11/05/12	Weekdays S	Spots/Week 1	Rate \$2,000.00	Rating 0.00					
N24 WPTV 11/04	/12 11/04/12	NFL Pregame NFL Pregame	СМ	7-8:15p	S	:30	1 \$2,500.00 P-2	0.00 NM	1	\$2,500.00
Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			l		
Week: 10/30/12	11/05/12	S	1 -tt-= NCM	\$2,500.00	0.00	.20	4 \$2,000,00 \$2	0.00 1114		# 0.000.00
N25 WPTV 11/04		Su 1130p-1205a 1130p-12x After	NFL	1130p-1205a		:30	1 \$3,000.00 P-2	0.00 NM	1	\$3,000.00
Start Date	End Date	Weekdays S	Spots/Week	Rate CO. OO.	Rating					
Week: 10/30/12	11/05/12	S	1	\$3,000.00	0.00			Totals	^	90 300 00